

Aventis Pharmaceuticals



January 26, 2000

Dear Pharmaceutical Buyer:

Aventis Pharmaceuticals is announcing a price increase effective today, Wednesday, January 26, 2000, at 5:00 a.m. CST.

This increase will affect all former Hoechst Marion Roussel products with the exception of:

- Arava™ (leflunomide) Tablets
- Priftin® (rifapentine) 150 mg Tablets
- Rifadin® (rifampin capsules)
- Rifadin® IV (rifampin for injection)
- Rifamate® (rifampin 300 mg, isoniazid 150 mg capsules)
- Rifater® (rifampin 120 mg, isoniazid 50 mg, pyrazinamide 300 mg) Tablets

All former Rhone-Poulenc Rorer products will NOT be affected by this pricing action, with the exception of the following products that have increased in price:

- DDVAP® (desmopressin acetate) Tablets, 0.1 mg
- Intal® (cromolyn sodium inhalation aerosol) Inhaler
- Intal® (cromolyn sodium inhalation solution, USP) Nebulizer Solution
- Nasacort® AQ (triamcinolone acetonide) Nasal Spray
- Tilade® (nedocromil sodium inhalation aerosol) Inhaler

All orders received after 5:00 a.m. CST on January 26, 2000, will be billed at the new price. Please find attached a list of the new prices representing this pricing action.

As communicated in our December merger letter, at this time please continue to order former Hoechst Marion Roussel and former Rhone-Poulenc Rorer products as you have in the past. If you have any questions, please feel free to contact your National Trade account manager, our Customer Service Department at 1-800-821-4703, or me.

Sincerely,

A handwritten signature in cursive script, appearing to read "Dave Pickhardt".

Dave Pickhardt
Vice President, Managed Care
Aventis Pharmaceuticals

New Pricing Attached

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